



BRAND MANAGER

Motovicity Distribution, Inc. is looking for two Brand Managers to join our growing team! You will be responsible for brand and product planning, executing strategic product marketing, developing pricing strategies and monitoring trends that indicate the need for new products and services.

These are NEW positions created to manage day-to-day communications with manufacturers along with:

- Building and strengthening relationships with key people at each manufacturer.
- Studying market trends and recommending new product/category/brand opportunities.
- Developing and executing launch plans for new brands/products.
- Negotiating programs to meet revenue and profit goals.
- Developing/adjusting pricing strategies based on market conditions and overseeing the price increase/change process to assure that pricing is accurate and customers are notified in a timely fashion.
- Collaborating with Marketing and Sales to assure that stock levels are in-line to support planned marketing events and develop disposition strategies for discontinued, obsolete and slow moving inventory.
- Developing a stocking strategy for all parts and maintaining ordering controls to achieve the target service levels.
- Responsible for brand profitability (ROI, inventory turns).
- Responsible for service levels to our customers (fill rates, lead times).

Requirements for this position include:

- Bachelor's degree in Business, Purchasing or related field and/or equivalent work experience.
- Previous purchasing experience of finished products, vendor negotiations, and contract review experience required.
- Must have strong decision making and problem solving skills.
- Good working knowledge of automotive parts and the industry.
- Excellent written and verbal skills.
- Must have sense of urgency and be deadline-oriented.
- Ability to collaborate with other department leaders, as well as work independently.
- Strong MS Office proficiency required.
- Strong analytical skills.
- Must be organized and detail oriented.
- Some travel will be required.

We offer the following benefit package to our full time employees:

- Alliance Health PPO and EPO and HAP HMO Medical Plans
- Guardian Dental Plan/Vision Discount Plan
- 401(k) with Company Match
- Paid Personal Time Off (PTO)
- Paid Holidays
- Weekly Pay
- Company Apparel Program Allowance
- Employee Assistance Program
- GM & Chrysler Supplier Discount
- GREAT CO-WORKERS!

If you have a STRONG working knowledge of automotive parts, the automotive industry, AND experience with the above we want to hear from you! Hours for this position are Monday through Friday, 8:30 am – 5:30 pm.

You may send your résumé to jobs@motovicity.com or fax it to 248-307-2917 for immediate consideration.