



Inside Sales Representative

Named SEMA's 2013 Warehouse Distributor of the Year, Motovicity is *the* leader in high performance, aftermarket parts distribution for the sport compact and modern muscle automotive markets. Located near the heart of the Motor City in Madison Heights, MI, Motovicity distributes the most sought after automotive performance brands to the nation's premier shops, builders, and retailers. It's a very exciting time for us, and we need your help.

Our elite inside sales team is looking for a skilled salesperson who is passionate about racing and the performance aftermarket!

Our sales representatives manage a portfolio of accounts, working closely with their customers to identify new business opportunities, as well as supporting their ongoing supply needs.

Training is thorough and detailed. Beginning with our Customer Service Department, you'll learn the operational fundamentals of Motovicity. Next, you'll spend time learning sales team best practices working side by side with one of our sales trainers. Finally, you'll receive your own portfolio of business to begin your new career.

As a Motovicity Sales Representative, you'll earn a draw-based commission and have ongoing and frequent opportunities to earn generous sales incentives and awesome prizes.

Candidates must have:

- At least one (1) year previous sales experience in a fast-paced environment, inside sales or parts counter experience a plus
- Performance automotive aftermarket parts and industry knowledge
- Excellent customer service, organizational, and communication skills
- Strong ability to cross-sell products
- Good computer skills
- Ability to work as part of a team
- Professional phone presence
- ASE Certification a PLUS!

Motovicity Distribution values their employees and understands the importance of offering competitive pay and benefit packages.

We offer the following benefit package to our full time employees:

- Alliance Health PPO and EPO and HAP HMO Medical Plans
- Guardian Dental Plan/Vision Discount Plan
- Flexible Spending Account
- 401(k) with Company Match
- Paid Holidays
- Weekly Pay
- Company Apparel Program Allowance
- Employee Assistance Program
- GM & Chrysler Supplier Discount
- GREAT CO-WORKERS!

If you meet the above qualifications, we want to hear from you! Email your résumé to jobs@motovicity.com or fax your résumé to 248-307-2917 for immediate consideration.